

A Biblia De Vendas Livraria Martins Fontes Livros

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vols 1 64 include extracts from correspondence

transforme sua abordagem e eleve seus resultados com este guia prático e inspirador com base em mais de 17 anos de experiência comprovada no universo comercial este livro desvenda as estratégias e o método que distingue os vendedores comuns dos verdadeiramente excepcionais através de histórias reais e técnicas validadas incluindo insights de pnl coaching e análise comportamental você aprenderá a influenciar decisões de forma ética e inteligente construir confiança que gera vendas e parcerias duradouras superar objeções e transformar desafios em oportunidades seu caminho para uma carreira de vendas impactante e uma vida profissional mais realizada começa aqui descubra como a integridade e a capacidade de verdadeiramente ajudar pessoas impulsionam seu sucesso em vendas

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